Conditions of Entry

PLEASE READ CAREFULLY

1. The sale will be conducted on Monday 7th, Tuesday 8th and Wednesday 9th October, 2019, with approximately 1000 bulls being catalogued and will commence at 8am each day.

2. Eligible Vendors
   a. To be eligible to submit a sale application, a vendor shall be an active member of the Australian Brahman Breeders’ Association Ltd. Vendors who fail to abide by the terms and conditions of sale shall not be eligible to sell at future sales.
   b. It is a condition of entry that if a vendor leaves or reduces their allocation at Brahman Week to support a new sale within a 100km radius of Rockhampton, their allocation will be reduced to the average number of bulls sold at Brahman Week during the time they supported the new alternative sale or the new vendor allocation if they offer no Brahman Week bulls from the first year.

3. Eligible Cattle
   a. Registered Bulls
      Registered bulls must carry the stud prefix and brand of the vendor as registered with the ABBA.
   b. Herd Bulls
      Herd bulls must carry the registered brand of the vendor as registered with the Queensland DPI or relevant authority in other states for vendors from outside Queensland. Herd bulls photos can now be displayed on the web at a cost of $25 per photo.

4. Maximum Age Limit
   A maximum age limit of 42 months applies to all entries.

5. Sale Applications
   a. Sale applications will be accepted at the discretion of the Committee and only on the official form.
   b. Sale applications close on 5th April 2019 with the ABBA.
   c. Sale applications post marked after the closing date and late applications may not be accepted.
   d. Sale applications are accepted subject to restrictions being imposed by the Organizing Committee.
   e. Sale applications will only be accepted if the application form is signed by the vendor acknowledging that applications have been accepted on the basis that restrictions may be imposed, and agreeing to abide by the Conditions of Entry and the Conditions of Sale at the time in place; the decisions of the Organizing Committee and/or inspectors.

6. New Vendors
   a. The standard allocation to a non-affiliated new vendor shall be 3 lots, however the Sale Organizing Committee may reduce this number in order to equitably manage overall sale numbers.
A new vendor is defined as a vendor who has not sold at any of the last 5 sales.

b. A new vendor affiliated to an existing vendor will receive an allocation of 1.

e. Affiliated studs will receive a new vendor allocation of 1 and are only entitled to an increase in accordance with the policy for allocation increases, provided that affiliated new vendors complying with clause 7c are entitled to the normal new vendor allocation.

7. Allocation of Sale Lots
   a. The Sale Organizing Committee shall advise the number of sale lots allocated to each vendor, which shall be at the discretion of the Committee.
   b. The maximum allocation will be 16, however vendors with an allocation over 16 as at 2007 sale will retain their present allocation, provided that the allocation may be varied under the provisions of the sale performance criteria.
   c. Vendors with affiliated memberships will have their allocations combined for the purpose of establishing the allocation, provided that an affiliated membership vendor shall be entitled to a separate allocation if the follow conditions are met:
      • The vendor must be the owner of the dam of the bulls being sold at the time of the conception of the calf.
      • They must sell independently from the other affiliated studs.
      • Backdating of transfers to comply with clause 7d is not permitted. In the event of late lodgment of a transfer to establish ownership of a female, only progeny born more than 9 months after the lodgment are eligible to be sold at Brahman Week.
      • Cancellation of registration to change an animal from one affiliated stud to another will not be permitted.
   d. Affiliated Studs are defined as:
      • Studs that are linked to one another on the ABBA membership file so they can share genetics and bypass sire and dam ownership checking between them.
      • Studs with a common prefix name and distinguishing letter eg. Black Stump and Black Stump A.
      • Studs using a common registered brand for both studs and a distinguishing symbol for one or each of the subsequently registered affiliated studs.
   f. Sale of bulls from jointly owned females will be accepted on the following basis:
      • The dam is required to be in the joint ownership of the vendor a minimum of 9 months before the calf is born.
      • Back dating of transfers in order to comply with condition 7f is not permitted. In the event of late lodgment of a transfer to establish joint ownership of a female, only progeny born more than 9 months after the lodgment of the transfer are eligible to be sold at Brahman Week.
   g. Vendors are not required to fulfill their allocation each year in order that it be maintained.
   h. Vendors who do not participate in the sale for 5 consecutive years will revert to a new vendor allocation.
   i. In order to be eligible for an increase a vendor must sell their full allocation.
   j. The Committee aims to make a new vendor allocation of 3 lots for vendors who have been members for more than 3 years, however it reserves the right to vary that number in order to manage overall sale numbers.
   k. The Committee aims to produce a sale catalogue of approximately 1000 lots.
   l. Bulls withdrawn and sold privately or bulls which are withdrawn at the vendors discretion deprive another vendor of an opportunity to participate in the sale, and will result in a reduction in the following year’s allocation.
m. Bulls withdrawn through accident, injury, disease or failure to pass the BBSE examination will NOT result in a reduction in future allocations, provided notification in writing is made to the Committee stating the reason for withdrawal.

n. In order to manage overall numbers, the Committee will make reductions to vendors. The Committee will take into account, vendors with low sale price bulls, low average prices and the lowest 5 year average prices.

o. The Committee policy has been to give increases to vendors whose draft averages higher than the average price for the sale, however it reserves the right to vary this policy if it considers this to be the most equitable way of helping to manage overall numbers.

p. The purchase of bulls among affiliated members at the sale will result in those sales being excluded from the determination of the average price of the draft, so that they do not influence the eligibility of a vendor for an increase.

q. An allocation of sale lots may be transferred in the following circumstances:
   - If a herd including stud is sold in its entirety to a new owner not previously a member.
   - Where a stud is sold in its entirety including stud prefix to a member with an existing allocation, the following condition shall apply to the entitlement of the 2 studs being combined under a single prefix:
     - The purchased stud must have sold at Brahman Week at least 3 of the previous 5 years.
     - The purchased stud must have an allocation of 5 or more.
     - The new owner must sell the full allocation of the purchased stud at Brahman Week for 5 years before the allocation can be combined unless the

   studs have a previous family affiliation.
   - If a change of stud prefix occurs within the same ownership.
   - In the event of a dispersal sale being conducted, the allocation cannot be transferred.

8. Sale Catalogue
   The sale catalogue shall be arranged so that each colour will be sold in a single draw. Grey bulls will be sold first followed by the red bulls.

9. Pompes Status
   All bulls are required to be Pompes status free at the time of entry. Please ensure any necessary testing is undertaken in advance of the closing dates for entries. For bulls that require testing, samples are required by the close of entries to guarantee a result before the sale.

10. Inspections
   The Committee reserves the right to inspect all bulls prior to sale by inspector/s appointed by the Committee.
   a. If, in the opinion of the inspector/s, registered bulls are considered unsuitable for sale they will be rejected from the sale. The inspection of registered and herd bulls shall include the inspectors interpretation of the ABBA Standard of Excellence.
   b. It shall be the responsibility of the vendor to remove rejected bulls from sale pens within thirty (30) minutes of rejected numbers being posted on the notice board, and if not removed within the prescribed time, rejected bulls will be removed by order of the Organizing Committee.
   c. There shall be no penning of bulls other than Vendors Choice in the area adjacent to the pre-sale barbecue until after the semen auction has been completed.
   All bulls must be available for inspection by 6:00am on the day of their sale and remain in their allocated sale pens until removed by yardmen and taken to the salering.

11. Final Entries
   a. Final entries will not be accepted unless a sale application has been received.
   b. Final entries close on 19th July, 2019.

12. Entry Fees
   a. Entry fees – Registered and Herd bulls $121.00 (including GST).
   b. Entry fees shall accompany entry forms.
c. Please make cheques payable to "Australian Brahman Breeders’ Association Ltd".

13. Entries in excess of a vendors total sale allocation will not be accepted.

14. Bulls entered in the Registered section must be registered with the ABBA, or application for registration received by the ABBA prior to the close of final entries.

15. **Substitutes**
   All bulls will be sold in catalogue order. Substitution of bulls for withdrawn lots after cataloguing will not be permitted.

16. **Selling Agents**
   Participating agents are Landmark, Elders and Grant Daniel and Long/Savage Barker and Backhouse selling jointly. Please use a separate entry form for each agent.
   - **Elders** will be charging their vendors a selling commission of 5%.
   - **GDL/SBB** will be charging their vendors a selling commission of 5%.
   - **Landmark** will be charging their vendors a selling commission of 6%.

17. **Rebates and Charges**
   The following rebates shall be paid by all vendors calculated as a percentage of the gross proceeds:
   a. A freight rebate for buyers purchasing 5 or more bulls on the following basis:
      - Travelling over 300kms from Rockhampton $50.00 per bull*
      - Travelling to Northern Territory $100.00 per bull*
      - Travelling to Western Australia $100.00 per bull*
   b. A buyer’s bonus to independent agents who introduce buyers in writing by email to abba@brahman.com.au by 4.00pm on Friday, 4\(\text{th}\) October 2019, accompany them to the sale, and settle on their behalf within 7 days of the date of invoice on the following basis:
      - Agents based within 100km of Rockhampton 2%*
      - Agents based more than 100km from Rockhampton 4%*

18. **Transfer of Registered Bulls**
   Registered bulls will be automatically transferred to buyers by the ABBA office following the sale. Transfer fees will apply to transfers to Stud members. Transfers to Associate, Commercial and Non Members are at no charge.

19. **Arrival**
   Pre sale yard allocation will be made, which will be available to all vendors from midday on Sunday, 6\(\text{th}\) October 2019. Arrangements for arrival earlier than midday Sunday are to be made with the ABBA, NOT the Saleyards. Priority to the early arrival yards will be given to the vendors travelling the longest distance and selling earliest in the sale.

20. **Ear Tagging, Paint Branding and NLIS**
   All bulls shall be paint branded with their lot numbers using well stirred blue paint prior to entry into the yards. Bulls which are incorrectly paint branded or ear tagged will not be eligible for sale. The Sale Organizing Committee shall supply numbered ear tags to vendors showing each bull’s lot number, and it shall be a condition of entry that vendors apply the lot number tags to each bull before entry to the Saleyards. Ear tags are to be placed in the nearside ear where possible. All bulls are required to have an NLIS tag fitted before entry to the yards. NLIS reading will take place in the selling pens on the morning prior to the bull being sold.
21. **Breeding Soundness Evaluation and Mouthing**

All bulls offered for sale are required to pass an Australian Cattle Vets Breeding Soundness Evaluation, including a crush side semen evaluation, completed by a veterinarian accredited by the Cattle Vets, within 6 weeks of sale. Semen morphology is optional, but if performed, results must be reported. An ABBA Summary BBSE Certificate will be mailed to vendors for completion by the vet. The original is to be returned to the ABBA office by **4pm FRIDAY 27TH SEPTEMBER 2019**. If lodged by fax, the original certificate is to be handed to your selling agent on arrival at the Saleyards. Alternatively a Cattle Vets Bull Reporter summary form may be submitted, provided all of the data on the ABBA summary form is included in the Bull Reporter Summary form. An individual Bull Report Certificate will also be produced and must be displayed or available for inspection at the sale. Please note, the veterinary examination will include mouthing of the bulls by the vet. A separate mouthing declaration by vendors is not required. Withdrawal of bulls due to failure of a Breeding Soundness Evaluation or Injury will not impact on a vendor’s future allocation. PLEASE NOTE: It is the responsibility of the **Vendor** to ensure that the BBSE Certificate is completed correctly, and returned to ABBA office by the due date. **BBSE Scrotal Circumference Standards**

The following scrotal circumference standards will apply to the 2019 sale:

<table>
<thead>
<tr>
<th>Age</th>
<th>Minimum Scrotal size</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under 18 months</td>
<td>30cm</td>
</tr>
<tr>
<td>19-20 months</td>
<td>31cm</td>
</tr>
<tr>
<td>21-22 months</td>
<td>32cm</td>
</tr>
<tr>
<td>23-24 months</td>
<td>33cm</td>
</tr>
<tr>
<td>25-30 months</td>
<td>34cm</td>
</tr>
<tr>
<td>31 months and over</td>
<td>35cm</td>
</tr>
</tbody>
</table>

22. **Semen Morphology Testing**

Semen morphology testing is compulsory for bulls with a semen motility score of 31% - 59%, and optional for bulls with a motility score of 60% and above. If semen morphology testing is conducted, the result **must** be reported.

23. **Tick Declarations**

All bulls are to be treated with a DPI approved tick treatment before the sale and presented at the sale tick free. Details of the tick treatments are to be included on the Vendor Declaration. The purpose of this requirement is to allow bulls to be cleared immediately following the sale to clean country. This fact will be used in pre-sale publicity to help attract buyers. In the event of a bull failing to clear for ticks at CQLX Gracemere the buyer has the right to cancel the sale and all costs in relation to the bull will be the responsibility of the vendor.

24. **Fodder**

CQLX has introduced a quality assurance programme which requires all fodder brought into the Saleyards is certified free of chemical residue. A declaration form will be required to be completed by vendors before fodder is brought on to the grounds. These forms are required to be lodged with the duty agent.

25. **Children at Saleyards**

Children under the age of 16 must be accompanied by an adult at all times when in the Saleyards area, and are not permitted in the sale ring or any working area. The CQLX and ABBA will not be responsible for any injury inflicted through non-compliance with this order.

26. **Passed in Lots**

Passed in lots sold privately must be booked through the nominated selling agent. Passed in lots are not to be sold during the duration of Brahman Week for less than the upset price ($3000).

27. **Johnes Disease Herd Status as at 30th June 2017**

- **WESTERN AUSTRALIA** members will require:
  1. 50 Animal check test (annually)
  2. A Bio-security plan implemented by the 30th June 2017, this must be overseen by a vet and reviewed annually.

- **NORTHERN TERRITORY** members will require:
  **ONLY:**
  1. A Bio-security plan implemented by the 30th June 2017
  2. A minimum of J-Bas 6 is required

**Important:** A copy of this Biosecurity Plan for JD must be retained and made available to a cattle purchaser on request. It is advisable for the supervising veterinarian to retain a copy of the signed document. Please note as with previous conditions of sale could members wishing to sell cattle at any of the ABBA sales or privately to buyers in Western Australia and now Northern Territory, please provide a copy of the above
documentation as proof of compliance to our registrations department.

30. **Vendors are reminded of ABBA regulation 10.4 which states**

“The use by members of hormones, tranquilizers or drugs to mask the temperament or any form of cosmetic or corrective surgery, other than normal hoof trimming and treatment of injuries or disease is prohibited. Any treatment or surgery for injury or disease which changes the appearance of an animal must be disclosed prior to sale and accompanied by a veterinary certificate which shall be displayed with the animal at a sale or made available to a prospective purchaser.”

31. **Mouthing**

All bulls are required to comply with the Australian Brahman Breeders’ Association mouthing guidelines in order to be eligible for sale. The mouthing is to be completed by the Vet as part of the BBSE examination. Please ensure the mouthing which is reported is accurate, and ensure the BBSE form is signed by the vet and dated with the date of the examination.

The mouthing guidelines are as follows:

An animal shall not be eligible for sale at the Rockhampton Brahman Week Sale if:

a. In the case of an animal under 20 months (609 days) of age on the day of inspection, it has or has evidence of having had a permanent tooth.

b. In the case of an animal to 26 months (791 days) of age on the day of inspection, it has or has evidence of having had more than 2 permanent teeth.

c. In the case of an animal to 30 months (913 days) of age on the day of inspection, it has or has evidence of having had more than 4 permanent teeth.
Ineligible for 20 months
First pair of permanent incisors (centrals, pincers) are "peeking" through. Continued development results in the first pair of deciduous incisors dropping out.

Upper Limits for 20 months
Central pair of deciduous (temporary) incisors "necking out". Continued development finds the deciduous first pair dropping out in approximately two weeks.

Ineligible for 26 months
First pair permanent incisors full, in wear, and second pair permanent incisors "peeking".

Upper Limits for 26 months
First pair permanent incisors full, with second pair of temporary incisors "necked out".

Ineligible for 30 months
Second pair permanent incisors full, third pair permanent incisors "peeking".

Upper Limits for 30 months
Second pair permanent incisors full.